

2012 NDSBA NEGOTIATIONS SEMINAR
Doublewood Inn, Bismarck

FRIDAY, FEBRUARY 10, 2012

8:00 a.m.	Continental Breakfast	
8:45	Welcome & Introductions	<i>Jon Martinson</i>
9:00	Keynote: Do You Know the Teachers' Union Lesson Plan for Negotiations?	<i>Ron Wilson</i> <i>NAEN Executive Director</i>
10:00	Q & A	<i>Ron Wilson</i>
10:15	Break	
10:30	Negotiations 101 - "Jeopardy"	<i>Alyssa Martin</i>
11:00	The Law and Erosion of Board Authority	<i>Gary Thune</i>
11:30	Preparation and Strategy for Negotiations	<i>Gary Thune</i>
12:00 noon	Lunch	
1:00	"Compensation" and the 70 Percent Rule Cautions about New Fringe Benefits Rules TFFR in 2012 and 2014	<i>Mark Lemer</i> <i>Gary Thune</i>
1:45	Alternatives to Saying "No," Do's and Don'ts, & NDEA's New Approach to One-Line Schedules	<i>Gary Thune</i>
2:15	Break	
2:30	Recent NDEA Negotiation Tactics in Rural Schools	<i>Steve Johnson</i>
3:00	Contract Language: Find the Problems	<i>Alyssa Martin</i> <i>Jon Martinson</i> <i>Gary Thune</i>
4:00	Recess for the day <i>Fill out questions for Saturday morning</i>	

SATURDAY, FEBRUARY 11, 2012

7:30 a.m.	Buffet Breakfast	
8:30	Fact Finding Process – The Chairman’s View	<i>Dean Rummel</i>
9:15	Impasse Procedures - Getting to Impasse	<i>Gary Thune</i>
9:45	Lessons Learned - A Board Member’s View Lessons Learned - A Superintendent’s View	<i>James Martinson</i> <i>Diann Aberle</i>
10:30	Break	
10:45	Getting Through Impasse - “When Does It End?”	<i>Gary Thune</i>
11:15	Your Questions and Our Answers	<i>Panel</i>
12:00 noon	Adjournment	

PRESENTERS:

Ron Wilson, Executive Director, North American Association of Educational Negotiators

Diann Aberle, Milnor Superintendent

Steve Johnson, Lisbon Superintendent

Mark Lemer, West Fargo Business Manager

James Martinson, Milnor Board President

Dean Rummel, Chairman, ND Education Fact Finding Commission

Alyssa Martin, NDSBA Director of Policy Services

Jon Martinson, NDSBA Executive Director

Gary Thune, NDSBA Legal Counsel